



# North-Star (8927.TT) Investor Conference 2025/07/29







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Established in 1988, North-Star has been primarily engaged in the petroleum business. The company is responsible for the sales and operation of petrol stations on behalf of Chinese Petroleum Corporation (CPC) and Formosa Petrochemical Corporation (FPCC). To date, it has developed and operated over 80 petrol stations across Taiwan.

Recently, we expanded into the green energy industry, aiming to drive impact across the green mobility ecosystem.

We are committed to gradually implementing sustainable practices focused on low carbon emissions and energy efficiency, supporting the achievement of Taiwan's "Net Zero Carbon Emissions by 2050" goal.



Petroleum Business Hospitality Services

Land Development

Green Energy Solutions

## **North-Star I Business Development**

Business Diversification Synergies 2024 profit reached a record high

- SanTi acquired North-Star
- Owning 35 petrol stations
- Reaching 52 stations
- SanLu Development Co., Ltd.changed the name to Santi Renewable Energy Co., Ltd. (actively engaged in green energy market).
- Reaching 76 stations
- Riverine Landmark ` Takuma pre-sale projects revenue recognized upon handover in Q2.
- Diversified into green energy sales, carbon accounting, and verification services.

2014

2018

2019

2021

2022

2023

2024

1H25

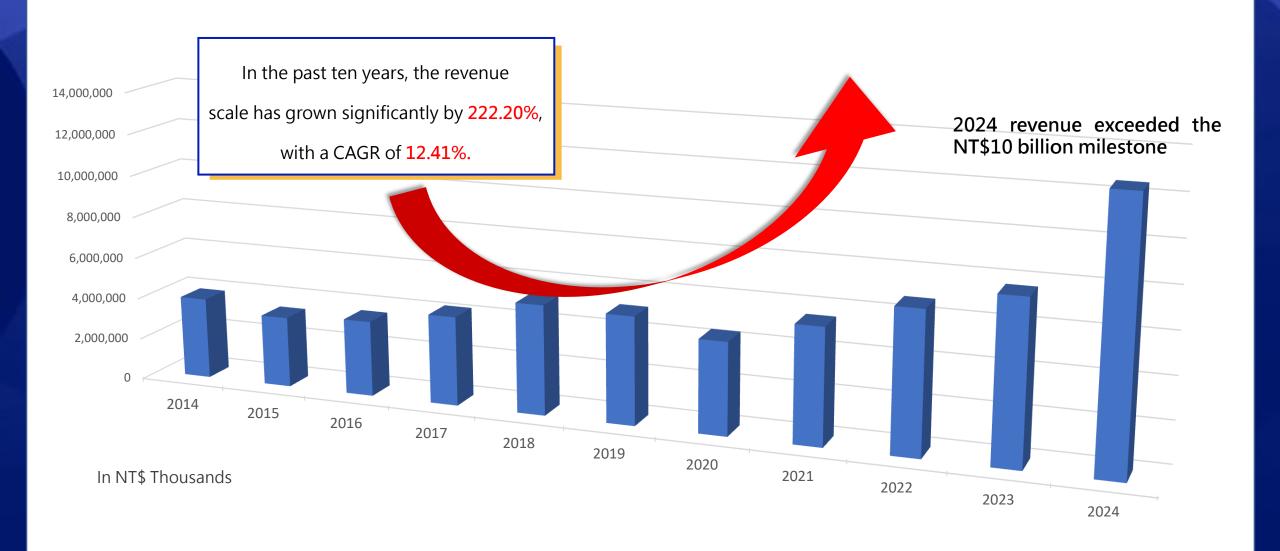
- Reaching 61 stations
- Sanlu Gas Station Co., Ltd. has been changed to SanLu Development Co., Ltd. (engaged in real estate leasing and parking lot business).

- Reaching 72 stations
- In 4Q23, completed the merger with Beiji had International Development Co., Ltd. and gained control (expanding land development business).

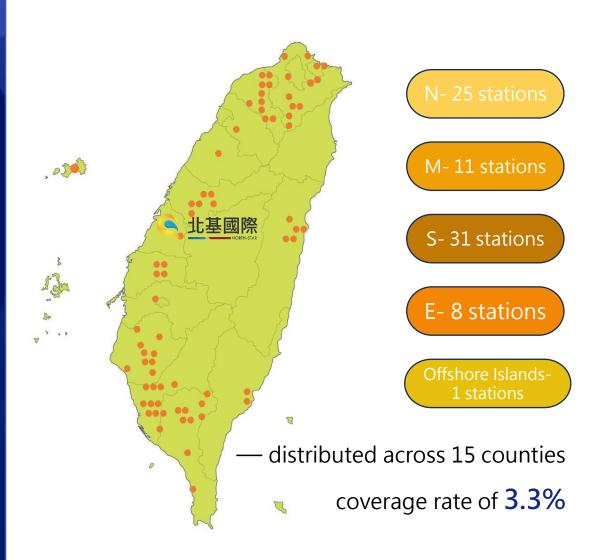
- Reaching 82 stations
- Aimeichengpin pre-sale project revenue recognized upon

handover.

## North-Star I Expansion Achievements

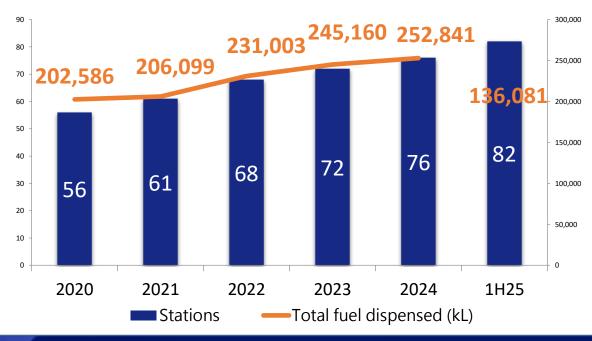


## **North-Star I Business Strategy and Deployment**



In the first half of 2024, North-Star added six new petrol stations—Jianyi, Hanmin, Beiyang, Jiangcui, Bannan, and Zhongxing Interchange—bringing the company's nationwide total to **82 stations**.

Nearly **50%** of these are self-owned stations. With approximately **2,500 petrol stations** across Taiwan, **Beichi's market share reached 3.3%**, ranking it **6th nationwide**.



## **North-Star I Diverse Energy Supply**

Completed the installation of EV charging stations at 9 petrol stations, with a total of 18 charging points and 36 DC chargers.









Taichung

Yunlin

Chayi

Taitung











Tainan

Tainan

Tainan

Kaohsiung

Pingtung

## **North-Star I Land Development Achievements**





#### **Aimeichengpin**

Location: Land Parcel No. 105, Guangming Section, Pingtung City,

**Pingtung County** 

Date of Permit Acquisition: October 28, 2024

Total Units/Sold Units: 74 units/74 units

Sold Rate: Approximately 100%

Floors: 13 above ground; 2 below ground

Parking Spaces: 85 parking spaces

Estimated Total Sales Amount: NT\$658,240,000

## North- Star I Business Status

	1Q25	1Q24	YoY	2024	2023	2022
Gross Sales	2,590,852	2,030,983	27.57%	12,540,793	7,697,962	6,754,436
Gross Profit	403,234	361,631	11.50%	2,826,455	1,228,452	838,850
Gross Profit Margin	15.56%	17.81%	-	22.54%	15.96%	12.42%
Operating Expense	291,763	260,154	12.15%	1,259,402	970,160	879,005
Operating Profit	111,471	101,477	9.85%	1,567,053	258,292	(40,155)
Operating Profit Margin	4.30%	5.00%	-	12.50%	3.36%	(0.59%)
Non-Operating Income (Expense)	(81,440)	(59,490)	-	(298,534)	(83,426)	177,990
Pre-Tax Income	30,031	41,987	(28.48%)	1,268,519	174,866	137,835
Income Tax	10,798	35,875	(69.90%)	1,009,651	122,790	117,449
Net Income (attribute to parent's company )	15,241	18,258	(16.52%)	475,254	112,660	131,468
EPS (NTD)	0.04	0.05	(20%)	1.29	0.31	0.44

## North- Star I Balance Sheet

In NT\$ Thousands

	1Q25	2024	2023	2022
Current Asset	8,805,798	8,187,780	7,725,731	2,781,795
Cash and cash equivalents	1,277,216	1,145,716	1,264,015	1,355,886
Current contract assets	560,692	621,821	350,425	0
Non-current assets	25,743,660	24,894,832	21,350,220	13,932,758
Property, plant and equipment	19,459,131	19,150,421	13,597,502	6,773,085
Right-of-use Asset	3,276,969	2,948,691	2,671,161	2,804,611
Investment property	101,381	104,136	115,158	126,158
Other non-current assets	2,167,707	1,994,976	4,560,239	3,644,359
Total Assets	34,549,458	33,082,612	29,075,951	16,714,553
Total Liabilities	25,673,642	24,477,827	20,973,690	12,113,341
Total Equity	8,875,816	8,604,785	8,102,261	4,601,212

#### **North-Star I Business Structure Overview**

#### **Land Development**

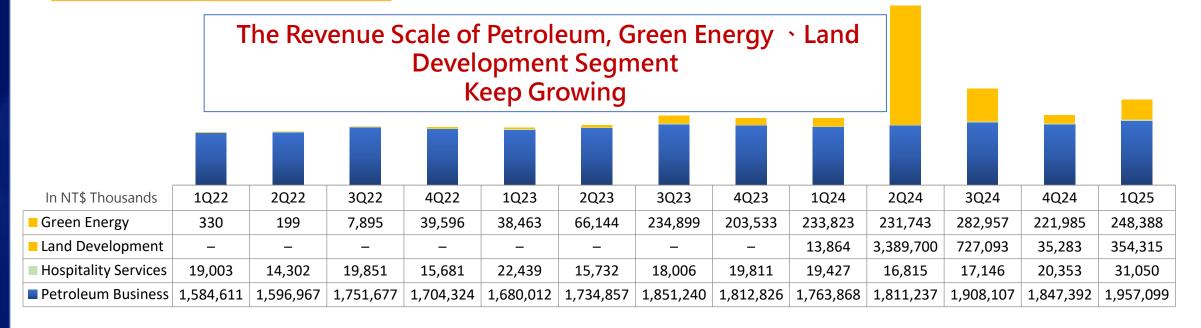
Operation of Jin Shi Hu Hotel,
Kaohsiung
Completed the consolidation of land
development business in 2023,
enhancing operational momentum

#### **Petroleum**

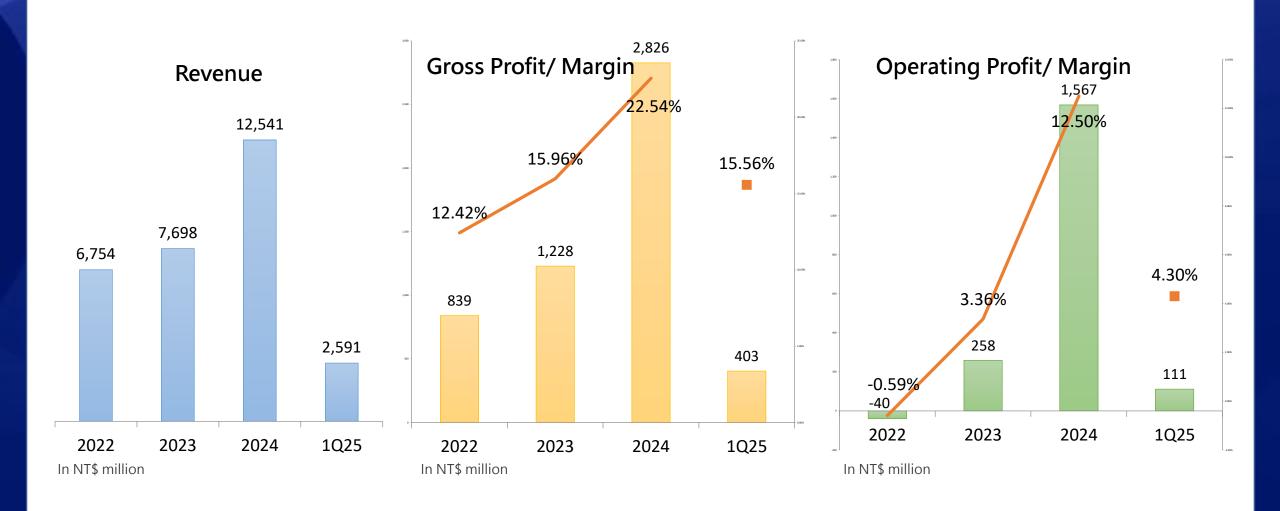
Sales of products from CPC
Corporation and Formosa
Petrochemical, including refined and
by-products

#### **Green Energy**

Solar PV, energy storage services, EV charging & electric bus sales, electricity retailing, and green power certificates

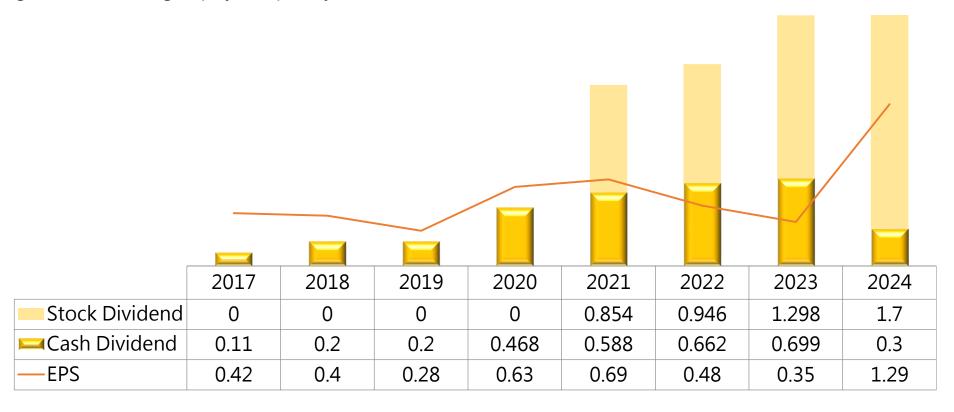


## **North-Star I Profitability Enhancement**



## **North-Star I Profitability Enhancement**

The petroleum business generates strong cash flow. With ongoing scale expansion, the company remains committed to delivering returns to shareholders. Dividend payout ratios have increased steadily in recent years, consistently exceeding 70%. Over the past four years, total dividends distributed have surpassed earnings, reflecting an above-target payout policy.



#### **North-Star I Strategic Outlook**



# Expand Gas Station Coverage

We plan to add two new gas stations by the end of this year, steadily increasing market share and delivering more convenient services to consumers.

# Membership Program & Diversified Operations

We are enhancing site equipment and operational efficiency by introducing self-service fueling machines and EV chargers. Additional services such as vehicle inspections and auto insurance are also being introduced. By optimizing the membership program and pursuing diversified offerings, we aim to establish dual-service "New Energy Recharging Stations" that cater to both gas and electric vehicles, strengthening our competitive edge.

#### Resource Integration

#### for the EV Era

We are planning to deploy
EV charging facilities at
suitable gas station
locations, leveraging the
competitive advantages of
"TEL Power," a subsidiary of
Renewable Energy, to offer
more comprehensive
services for EV owners.

#### **Asset Utilization &**

#### **Synergy Optimization**

By integrating group-wide resources, we aim to maximize asset utilization and reduce operating costs through network optimization and high-efficiency new station development. We are also upgrading station safety and environmental standards, while deepening our land development and green energy initiatives. A long-term asset revitalization blueprint is in place for 2030, with over NT\$20 billion in projected total sales from real estate projects, supporting mid-to-long-term growth for the group.

# Market Penetration & Channel Efficiency

We adopt flexible, regionspecific strategies to respond to
shifting local demand, while
strengthening our partnership
with TEL Power. This ensures
that current ICE vehicle
customers remain engaged as
they transition to EVs,
maintaining loyalty to our
charging services. Despite
changes in the automotive
landscape, the company remains
firmly positioned in the market
with strong brand value.

## **North-Star I Oil Business Strategy**

#### **Expand Oil Market Share**

Enhance operational efficiency by optimizing existing gas stations, phasing out underperforming ones, and developing new, high-potential sites. In the future, consider strategic alliances with industry peers to boost competitiveness and fuel distribution volume in the North-Star market, leveraging the trend of market consolidation to increase bargaining power with oil suppliers and improve profitability.

# Diversified Services& Unique Niche

North-Star enhances in-station facilities, including upgraded car wash services, self-service fuel pumps, lightweight fuel nozzles, and vapor recovery systems. It is steadily building "New Energy Vehicle Supply Stations" with dual fuel and electric charging capabilities. By Q2 2025, the Zhonghua Dashe station will introduce a vehicle inspection facility, offering small vehicle inspections and insurance services, providing comprehensive convenience for drivers under a group-wide strategy.



# Self-Owned Asset Advantage with Long-Term Growth Potential

North-Star owns 40 gas stations, representing nearly half of its total portfolio, a significant advantage over competitors who primarily rely on leased properties and face risks from rent adjustments and declining station numbers, which can impact profitability and growth. This ownership ensures North-Star's sustainable operations. Furthermore, the group maximizes land asset utilization and resource efficiency, preserving substantial potential for future development.

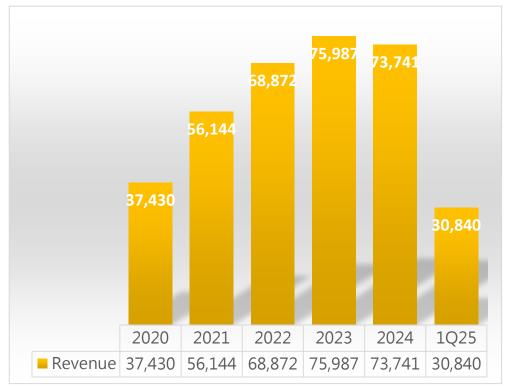
# Membership Marketing × Diversified Customer Acquisition

Adopt diversified strategies and a robust membership system to expand corporate and contracted client bases, ensuring a stable customer structure. Collaborate with cross-industry partners to broaden physical distribution channels, implement weekly discount promotions, and offer membership point rewards. Events like the 8th of each month "Car Wash Day," where filling 30 liters of gasoline earns a free premium wax wash, further engage members.

## **North-Star I Highlights of Investment (Hotel)**

51% ownership

The hotel is located next to the scenic Jinshi Lake, just 150 meters away from the Jinshi Lake Scenic Area on foot.Buildings A and B offer a total of 159 guest rooms, accommodating the capacity of approximately eight tour buses.



In NT\$ Thousands



#### Annual traveler selection for booking platforms.







#### North-Star I RealEstateReview and FutureOutlook

52% ownership

Obtained director seats and control power in Q4 of 2023, boosting future growth momentum.

North-Star International Development Industrial Co,

Lta.

Shuiyunchuan — 17 Floors, 3 Basements / 239 Units (236 U. Sold) Completed in Mar. of 2022.

Shuiluchuan — 27 Floors, 4 Basements / 373 Units (320 U. Sold) Completed in 2024.

Takuma — 15 Floors, 3 Basements / 201 Units (201 U. Sold) Completed in 2024.

Guoan 1731 — Building A: 22 Floors; Building B: 24 Floors, 4 Basements / 215 Units / Not Released.

Guoan 1756 — 15 Floors, 3 Basements / 140 Units / Not Released.

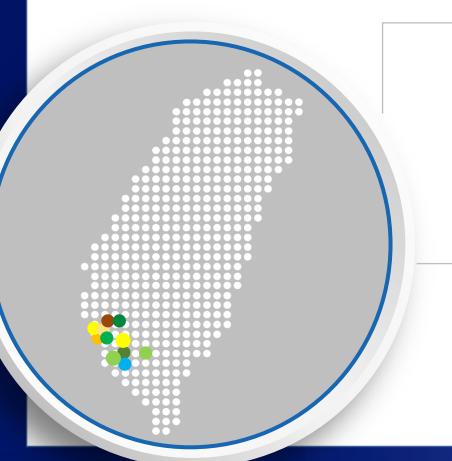
North-Star International Co., Ltd

 Shuixingguang — 26 Floors, 4 Basements / 288 Units (279 U. Sold) / Expected Completion by 2025.

Aimeichengpin — 13 Floors, 2 Basements / 74 Units (74 U. Sold) / Completed in 2024.

Yi Zi Kuan — 20 Floors, 3 Basements / 307 Units (284 U. Sold) / Expected Completion by 2027.

Ai Mei Bo — 14 Floors, 3 Basements / 132 Units (57 U. Sold)/ Expected Completion by 2030.



#### North-Star I RealEstateReview and FutureOutlook



## **North-Star I North - Star Construction Company**



Shuixingguang (Co-development Share: 50%)
Location: Land Parcel No. 871, Yuguang Section, Anping District, Tainan City Date of Permit Acquisition: July 22, 2025
Total Units/Sold Units: 288 units/279 units

Sold Rate: Approximately 99.30%

Floors: 26 above ground; 4 below ground
Parking Spaces: 132 parking spaces, 119 mechanical parking spaces
Estimated Total Sales Amount: NT\$3,166,100,000

Construction Progress: Completed



#### Yi Zi Kuan

Location: Land Parcel No. 1613, Guoan Section, Annan District, Tainan City

Date of Permit Acquisition: Estimated December 2027
Total Units/Sold Units: 307 units/284 units
Sold Rate: Approximately 92.51%
Floors: 20 above ground; 3 below ground
Parking Spaces: 131 parking spaces; 97 mechanical parking spaces
Estimated Total Sales Amount: NT\$3,882,190,000

Construction Progress: 5th Floor Slab



#### Ai Mei Bo

Location: Land Number 119, Hougang East Section, Renwu District, Kaohsiung City

Date of Permit Acquisition: Estimated December 2030

Total Units/Sold Units: 132 units/57 units

Sold Rate: Approximately 43.18% Floors: 14 above ground; 3 below ground

Parking Spaces: 145 parking spaces Estimated Total Sales Amount: NT\$1,900,880,000 Construction Progress: Diaphragm Wall Construction

## North-Star I Highlights of Investment (Real Estate)

Yang G

**Yang Ghie Co., Ltd** was established on April 7, 2020.

#### Aimeiluhe

Location: Land Number 113, BuHou Section, Zuoying District, Kaohsiung City

Date of Permit Acquisition: Estimated April 2025

Total Units/Sold Units: 141 units/28 units

Sold Rate: Approximately 19.86%

Floors: 15 above ground; 3 below ground

Parking Spaces: 139 parking spaces

Estimated Sales Amount: NT\$1,349,630,000

Construction Progress: Exterior finishing in progress

## **North-Star I Investment Highlights - Jiyao Construction Company**

Jiyao Construction Company was established on April 18, 2024.



#### **Zhongxing section 1**

Location: Land Number 13 to 13-7, Zhongxing Section, Yanchao District, Kaohsiung City Date of Permit Acquisition: Estimated September 2027 Total Units/Sold Units: 8 units/ Not Released

Sold Rate: 0%

Floors: 4 Floors (Townhouse with Garage)

Parking Spaces: X

Estimated Sales Amount: NT\$67,200,000 Construction Progress: Expected to commence construction in Q4 2025



#### **Zhongxing section 2**

Location: Land Number 22 to 22-3, Zhongxing Section, Yanchao District, Kaohsiung City

Date of Permit Acquisition: Estimated September 2027 Total Units/Sold Units: 4 units/ Not Released

Sold Rate: 0%

Floors: 4 Floors (Townhouse with Elevator > Garage)

Parking Spaces: X

Estimated Sales Amount: NT\$42,933,000

Construction Progress: Expected to commence construction in Q4 2025



#### **Zhongxing section 3**

Location: Land Number 30, Zhongxing Section, Yanchao District, Kaohsiung City Date of Permit Acquisition: Estimated March 2028
Total Units/Sold Units: 48 units/ Not Released

Sold Rate: 0%

Floors: 5 above ground

Parking Spaces: 33 parking spaces Estimated Sales Amount: NT\$235,086,000

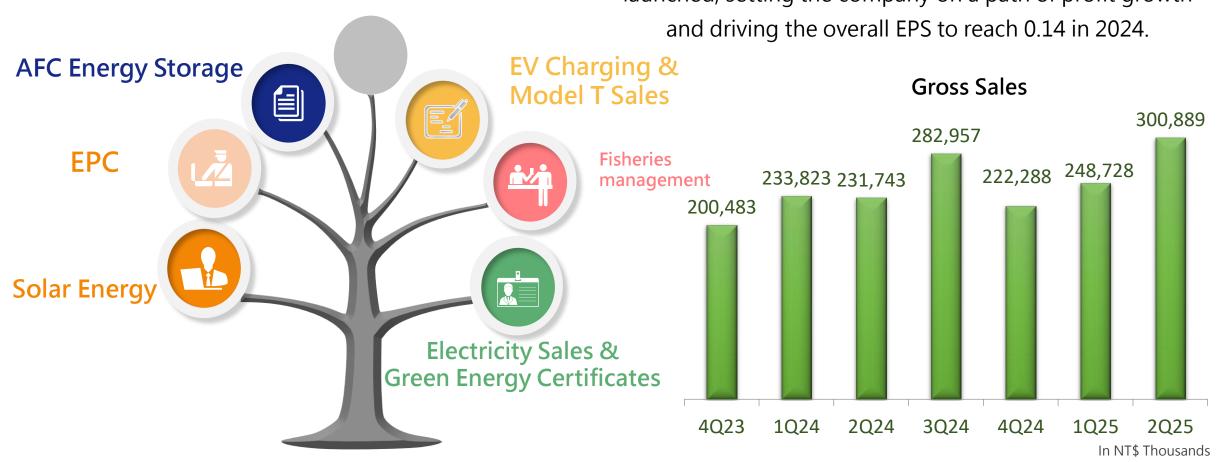
Construction Progress: Expected to commence construction in Q1 2026

## North-Star I Highlights of Investment (Renewable Energy)

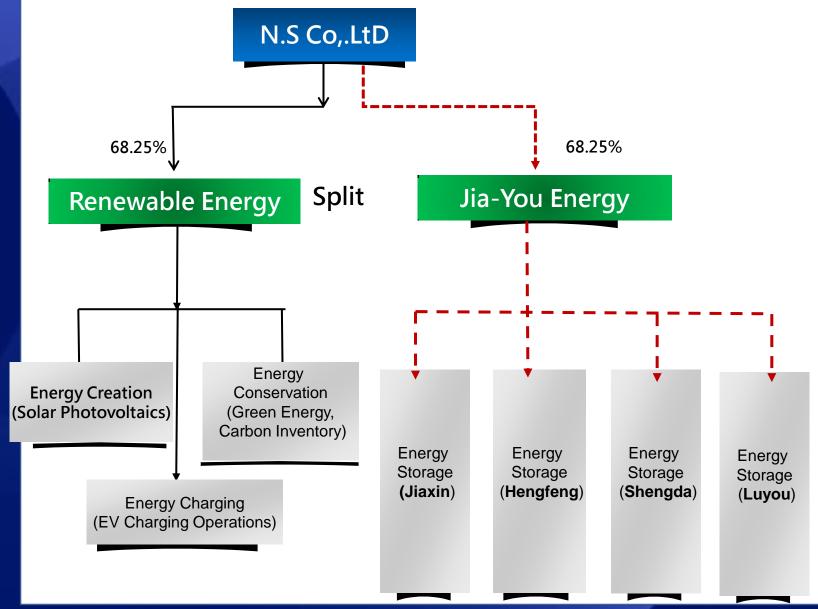


68.25% ownership

In 2023, various business expansion initiatives were launched, setting the company on a path of profit growth and driving the overall EPS to reach 0.14 in 2024.



## North-Star I Spin-Off Details and Impact on Rewenable Energy



- N.S Co., Ltd. will transfer its energy storage business division to a newly established company, Jiayou Energy Co., Ltd., issuing new shares to Renewable Energy's shareholders as consideration. This spin-off will not affect the overall equity interests of North-Star's shareholders.
- The spin-off proposal is scheduled for discussion at a special shareholders' meeting on September 4, 2025, with the tentative spin-off record date set for December 3, 2025. Any changes to this date will be fully authorized to the Board of Directors for handling.
- In conjunction with this spin-off, N.S Energy plans to reduce its capital by NT\$1,354,743,600, retiring 135,474,360 issued shares with a par value of NT\$10 per share. Based on the shareholder register on the capital reduction record date, approximately 418.3890 shares per thousand will be reduced, representing a capital reduction ratio of approximately 41.8389%. The actual number of shares reduced per thousand will be determined based on the total number of ordinary shares issued by the company on the capital reduction record date.

(The above calculations are based on self-reported financials as of June 30, 2025.)

## **North-Star I Energy Storage Future Outlook**



#### **Purpose of the Spin-Off**

- To enhance market competitiveness and optimize the group's overall operational strategy through organizational restructuring and specialized division of labor, North-Star initiated the spin-off of Renewable Energy.
- In response to North-Star's energy transition needs, Renewable Energy will continue to focus on its solar energy business while expanding into EV charging and green energy sectors, serving as a key supporter of Taiwan's energy transition.



#### Impact of the Spin-Off

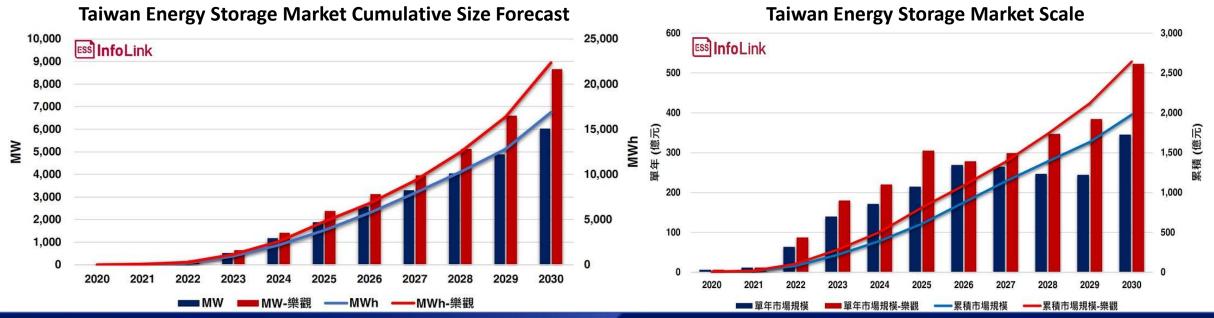
- Renewable Energy's share capital is expected to decrease from NT\$3.238 billion to NT\$1.869 billion, enabling a focused strategy to deepen opportunities in the solar and green energy markets, thereby enhancing shareholder return on investment and per-share profitability.
- Following the group's organizational restructuring, Renewable Energy will continue to advance its IPO plans.

## **North-Star I Energy Storage Future Outlook**



#### Future Outlook - National Energy Storage Demand Projected to Reach 8 GW by 2030

• As the proportion of renewable energy in the power supply structure continues to rise, the demand for energy storage is growing in tandem. According to InfoLink research, Taiwan's energy storage market is projected to reach 6–8 GW / 17–21 GWh by 2030, with a cumulative market size of NT\$200 billion. North-Star will continue to deploy energy storage solutions, seizing market opportunities and strengthening momentum in the green energy sector.



## **Core Technology of the Energy Storage Business**

# Real-Time War Room Monitoring Technology

01

Leveraging Intelligent Manufacturing Technology (IMT), a war room has been established, integrating an Energy Management System (EMS) and a Smart Grid Communication System. This enables real-time monitoring, regulation, and optimization analysis of energy storage equipment usage, thereby enhancing the efficiency and reliability of the energy storage system.

The Energy Storage Business Unit has successfully commercialized multiple energy storage sites while maintaining high standards of real-time service quality metrics, demonstrating the stability of integrated commercial operations.



#### Intelligent Operations Management

Currently, we hold seven certified power platform trading licenses, enabling transactions on the power trading platform for project sites. We are also progressively training more colleagues to pass the certification, facilitating client participation in Taiwan Power Company's trading platform.

Furthermore, the real-time war room integrates external information to formulate bidding strategies, enhancing the competitive efficiency of client-side power trading and promoting the professional operation of energy storage equipment

#### **Energy Storage Business Deployment – Integrated Service Offering**



The company's energy storage operations have commissioned a 16MW battery site in southern Taiwan and secured d-Reg permits for 170MW capacity. With a total storage capacity of 352,000 kWh, the system is estimated to meet the full-day electricity needs of approximately 35,000 households across Taiwan.

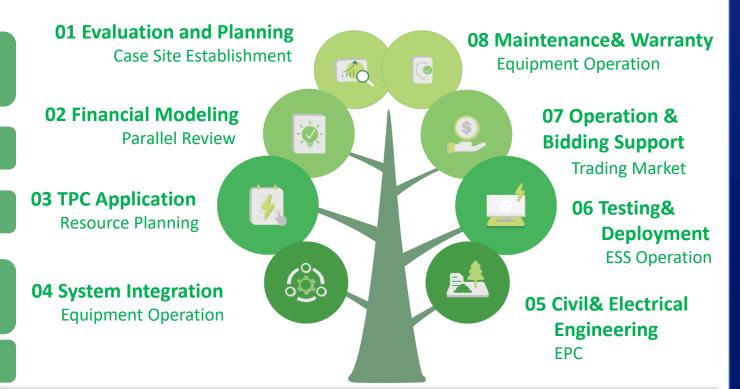
M2M technology for diverse energy storage systems Integration

Scalable energy storage system

Monitoring & management

End-to-end development, deployment, and operational

Customized energy storage system



Our strategic partners include renowned domestic and international companies. Through in-house developed system integration platforms and professional operational teams, we offer 24/7 real-time monitoring to ensure stable power supply across all customer sites.

We provide a comprehensive and scalable energy solution covering secondary use power, large-scale user storage deployment, and full system operation. Our approach enables predictable, scalable, and quantifiable outcomes, delivering peace of mind for high-consumption power users.

